

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
January 24, 2020 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT AND CERTIFICATION

APPLICANT: ELOM LLC

PROJECT NAME: Dorie Miller Manor

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,072,978 annual Federal Credits, and \$3,796,946 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits:

N/A

By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit.

I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

1

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	28	day of	February	, 2020 at
		Torrance	, Californi	ia.

By:
(Original Signature)
Jon Lalanne
(Typed or printed name)
Managing Member
(Title)

Local Jurisdiction:	City of Los Angeles
City Manager:	Timothy Elliott
Title:	Community Housing Program Manager
Mailing Address:	1200 W. 7th Street, 8th Floor
City:	Los Angeles
Zip Code:	90017
Phone Number:	213-808-8596 Ext.
FAX Number:	213-808-8910
E-mail:	timothy.elliott@lacity.org

^{*} For City Manager, please refer to the following the website below: https://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

Application

4

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA Has credit previously been awarded? If re-applying and returning credit, enter the current application number and the amount being returned: TCAC # CA Returned Federal Credit: Is this project a Re-syndication of a current TCAC project? If a Resyndication Project, complete the Resyndication Projects section below.
В.	Project Information Project Name: Dorie Miller Manor Site Address: 833, 835, 837, 837 1/2, 839, 839 1/2, 841, 841 1/2, 843, 843 1/2, 845, 845 If address is not established, enter detailed description (i.e. NW corner of 26th and Elm) City: Los Angeles County: Los Angeles Zip Code: 90059 Census Tract: 2410.02
	Assessor's Parcel Number(s): 6084-019-031, 6084-020-033 Project is located in a DDA: Project is located in a Qualified Census Tract: Project in DDA/QCT but not requesting 130% boost Special Needs with 130% basis & State Credits: State Farmworker Credit? §12206(c)(4) of Rev. and Tax Code for 95% eligible basis: No No No No No No No No No N
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))Federal and State\$1,072,978\$3,796,946(federal)(state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60% Average Income PURSUANT TO HR 1865, FURTHER CONSOLIDATED APPROPRIATIONS
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) At-Risk ACT, 2020 CALIFORNIA DISASTERS Yes
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g)) At-Risk If Special Needs housing type, list the percentage of Special Needs Units: If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A
G.	Geographic Area (Reg. Section 10315(i)) Please select your geographic area: City of Los Angeles

*Federal Congressional District: *State Assembly District: 64 *State Senate District: 30

*Accurate information is essential; the following website is provided for reference:

https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Applicant Contact Information

Applicant Name: **ELOM LLC**

22760 Hawthorne Blvd, Suite 220 Street Address:

Torrance City: State: CA Zip Code: 90505

Contact Person: Jon Lalanne

Phone: 310-373-6120 Ext.: Fax: Email:

jon@elom.com

В. **Legal Status of Applicant:** Parent Company: Jon LaLanne Other If Other, Specify: For-profit, limited liability company

General Partner(s) Information C.

C(1) General Partner Name: **ELOM LLC** Administrative GP

22760 Hawthorne Blvd, Suite 220 Street Address:

State: CA City: Los Angeles Zip Code: 90505

Contact Person: Jon Lalanne

Phone: 310-373-6120 Ext.: Fax:

Email: jon@elom.com Nonprofit/For Profit: For Profit Parent Company: Jon LaLanne

C(2) General Partner Name:* Horizon Development Consulting, LLC Administrative GP

26565 W. Agoura Rd, Suite 200 Street Address:

Calabasas City: State: CA Zip Code: 91302

Contact Person: Keith Stanley

Phone: 818-330-3314 Ext.: Fax:

keith.stanley@horizondev.com Fmail: Nonprofit/For Profit: For Profit Parent Company: Keith Stanley

C(3) General Partner Name: AOF/Pacific Affordable Housing Corp Managing GP

Street Address: 7755 Center Ave, Suite 575

Huntington Beach City: State: CA Zip Code: 92647

Contact Person: Ajay Nayar

714-799-1339 Phone: Ext.: Fax:

ajay.nayar@aofpacific.com Fmail:

Nonprofit/For Profit: Nonprofit Parent Company: American Opportunity Foundation

D. General Partner(s) or Principal Owner(s) Type Joint Venture

*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient

Status of Ownership Entity E.

If to be formed, enter date:

*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

F. **Contact Person During Application Process**

Company Name: **ELOM LLC**

Street Address: 22760 Hawthorne Blvd, Suite 220

Torrance State: CA 90505 City: Zip Code:

Contact Person: John Okura Phone: 949-813-6923 Ext.: Fax:

Email: jokura@elom.com

General Partner & Developer Participatory Role:

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer:	ELOM LLC	Architect:	Pacific Rim Architects
Address:	22760 Hawthorne Blvd, Suite 220	Address:	4952 Warner Ave, #236
City, State, Zip	Torrance, CA 90505	City, State, Zip:	Huntington Beach, CA 92649
Contact Person:	Jon Lalanne	Contact Person:	Mark Anderson
Phone:	310-373-6120 Ext.:	Phone:	714-840-2100 Ext.:
Fax:		Fax:	
Email:	jon@elom.com	Email:	mark@pacificrimarchitects.com
Attorney:	Carle Mackie Power & Ross LLP	General Contractor:	
Address:	100 B Street, Suite 400	Address:	
City, State, Zip	Santa Rosa, CA 95401	City, State, Zip:	
Contact Person:	· · · · · · · · · · · · · · · · · · ·	City, State, Zip. Contact Person:	
	Jason Vargelis		F.4.
Phone:	707-526-4200 Ext.:	Phone:	Ext.:
Fax:	707-526-4707	Fax:	
Email:	jvargelis@cmprlaw.com	Email:	
Tax Professional:		Energy Consultant:	Partner Engineering
Address:	100 B Street, Suite 400	Address:	2154 Torrance Blvd
City, State, Zip	Santa Rosa, CA 95401	City, State, Zip:	Torrance, CA 90501
Contact Person:	Jason Vargelis	Contact Person:	Kelsey Shaw
Phone:	707-526-4200 Ext.:	Phone:	310-615-4500 Ext.:
Fax:	707-526-4707	Fax:	
Email:	jvargelis@cmprlaw.com	Email:	kshaw@ptrenergy.com
CPA:	Dauby O'Connor & Zaleski, LLC	Investor:	RBC Capital Markets, Inc.
Address:	501 Congressional Blvd, Suite 300	Address:	2 Embarcadero #1200
City, State, Zip	Carmel, IN 46032	City, State, Zip:	San Francisco, CA 94111
Contact Person:	Rob Doyle	Contact Person:	Stacie Altmann
Phone:	317-819-6228 Ext.:	Phone:	916-790-0246 Ext.:
Fax:	517-819-0228 EXI	Fax:	910-790-0248 Ext
Email:	rdoyle@doz.net	Email:	stacie.altmann@rbccm.com
Liliali.	radyle @ doz.net	Liliali.	stacie.aitmannenbecin.com
Consultant:		Market Analyst:	CBRE
Address:		Address:	4520 Main Street, Suite 600
City, State, Zip		City, State, Zip:	Kansas City, MO 64111
Contact Person:		Contact Person:	Matt Hummel
Phone:	Ext.:	Phone:	816-968-5891 Ext.:
	EXI		610-906-3691 Ext
Fax:		Fax:	
Email:		Email:	matt.hummel@cbre.com
Appraisor:	CBRE	Prop. Mgmt. Co.:	Solari Enterprises Inc
Appraiser: Address:	4520 Main Street, Suite 600	Address:	Solari Enterprises, Inc. 1507 W. Yale Ave
	·		
City, State, Zip	Kansas City, MO 64111	City, State, Zip:	Orange, CA 92867
Contact Person:	Matt Hummel	Contact Person:	Kara Cappeluti
Phone:	816-968-5891 Ext.:	Phone:	714-282-2520 Ext.:
Fax:	" 10 1	Fax:	
Email:	matt.hummel@cbre.com	Email:	kara@solari-ent.com
CNA Consultant:	Partner Engineering	2nd Prop. Mgmt Co.:	
	Partner Engineering		
Address:	2154 Torrance Blvd	Address:	
City, State, Zip	Torrance, CA 90501	City, State, Zip:	
Contact Person:	Kelsey Shaw	Contact Person:	
Phone:	310-615-4500 Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:	kshaw@ptrenergy.com	Email:	

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	New Construction N/A Adaptive Reuse N/A Rehabilitation-Only Acquisition & Rehabilitation Yes N/A If yes, will demolition of an existing structure be involved? N/A If yes, will relocation of existing tenants be involved? N/A Is this an Adaptive Reuse project? No If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? Yes If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures No. of Occupied Buildings No. of Stories Current Use: Property is currently functioning and leased as a residential rental project.
	Resyndication Projects Current/original TCAC ID: TCAC # CA TCAC # CA First year of credit: Are Transfer Event provisions applicable? See questionnaire on TCAC website. Is the project currently under a Capital Needs Agreement with TCAC? If so, has the Short Term Work been completed? Is the project subject to hold harmless rent limits? N/A See Checklist, Tab 8 for documentation requirements. If yes, see page 18 and Checklist, Tab 8.
C.	Purchase Information Name of Seller: Nkrumah Enterprises, LLC Signatory of Seller: Samuel J. Hill Date of Purchase Contract or Option: 11/15/2019 Purchased from Affiliate: No Expiration Date of Option: 7/15/2020 If yes, broker fee amount to affiliate? N/A Purchase Price: \$10,500,000 Special Assessment(s): \$12,000 Phone: 323-376-0017 Ext.: Historical Property/Site: No Holding Costs per Month: N/A Total Projected Holding Costs: N/A Real Estate Tax Rate: N/A Purchase price over appraisal N/A Amount of SOFT perm financing covering the excess purchase price over appraisal N/A
D.	Project Type: Townhouse or Row House Two or More Story With an Elevator: N/A if yes, enter number of stories: Two or More Story Without an Elevator: Yes if yes, enter number of stories: One or More Levels of Subterranean Parking N/A Other: (specify here)
E.	Land x Feet or 0.89 Acres 38,856 Square Feet 40.36 If irregular, specify measurements in feet, acres, and square feet:

F.	Building Information			
	Total Number of Buildings:	10	Residential Buildings:	10
	Community Buildings:	1	Commercial/ Retail Space:	N/A
	If Commercial/ Retail Space, explain: (include us	e, size, location, and purpose)	
	Are Buildings on a Contiguous Sit	e? N	0	
	If not Contiguous, do buildings	meet th	e requirements of IRC Sec. 42(g)(7)?	Yes

Do any buildings have 4 or fewer units?

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

No

G. Project Unit Number and Square Footage

- 10 jour of the Hambor and Oqualor outago	
Total number of units:	
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	35
Total number of Low Income Units:	35
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	40,250
Total square footage of Low Income Units:	
Ratio of low-income residential to total residential square footage (excluding managers' units):	
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	

^{*}equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$572,861
\$572,861
\$513,355

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

N/A		
IN/A		
N/A		
Units w/ tenants of multiple disability type or subsidy layers (explain)		
For 4% federal applications only:		
N/A		
p		

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

		Approval Dates	;
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A	N/A	N/A
NEPA	N/A	N/A	N/A
Toxic Report	N/A	N/A	N/A
Soils Report	N/A	N/A	N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	N/A	N/A	N/A
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	N/A

	Project and Site Information
Current Land Use Designation	Restricted Density Multiple Dwelling Zone
Current Zoning and Maximum Density	RD2-1XL-CPIO / Maximum density is minimum lot area of 2,000 squ
Proposed Zoning and Maximum Density	RD2-1XL-CPIO / Maximum density is minimum lot area of 2,000 squ
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	N/A. Existing project.
Required Parking Ratio	2 spaces per dwelling unit. Project is legally nonconforming on park

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	
SITE	Site Acquired	10	1	2020
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	N/A	1	
	Building Permit	10	1	2020
CONSTRUCTION	Loan Application	1	1	2020
FINANCING	Enforceable Commitment	2	1	2020
FINANCING	Closing and Disbursement	10	1	2020
PERMANENT	Loan Application	1	1	2020
FINANCING	Enforceable Commitment	2	1	2020
FINANCING	Closing and Disbursement	12	1	2021
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	_ / _	
OTHER LOANS AND	Application	N/A	_ / _	
GRANTS	Closing or Award	N/A	1	
GIVANTO	Type and Source: (specify here)	N/A	_ / _	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	10% of Costs Incurred	10	1	2020
	Construction Start	10	1	2020
	Construction Completion	6	1	2021
	Placed In Service	6	1	2021
	Occupancy of All Tax Credit Units	1	1	2021

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds	
1) Citi Community Capital	24	4.250%	\$16,127,219	
2) ELOM LLC	180	Zero	\$1,749,343	
3) RBC Capital Markets	N/A	N/A	\$2,746,434	
4)				
5)				
6)				
7)				
8)				
9)				
10)				
11)				
12)				
	Total Fun	ds For Construction:	\$20,622,996	
Lender/Source: Citi Community Capital 2) Lender/Source: ELOM LLC Street Address: 22760 Hawthorne Blvd, Suite 220				

	11)				
	12)				
			Total Fun	ds For Construction:	\$20,622,996
1)	Lender/Source: Citi Community Capital			ource: ELOM LLC	
	Street Address: 444 S. Flower Street, 29th Floo	or		ldress: <mark>22760 Hawthor</mark>	ne Blvd, Suite 220
	City: Los Angeles		City:	Torrance	
	Contact Name: Jay Abeywardena			Name: Jon Lalanne	
	Phone Number: <u>805-557-0943</u> Ext.:			umber: 310-373-6120	Ext.:
	Type of Financing: Construction loan			inancing: Deferred De	
	Is the Lender/Source Committed? Yes		Is the Ler	nder/Source Committee	d? Yes
3)	Lender/Source: RBC Capital Markets	4)	Lender/S	ource:	
-,	Street Address: 2 Embarcadero #1200	-,	Street Ad		
	City: San Francisco		City:		
	Contact Name: Stacie Altmann		Contact N	Name:	
	Phone Number: 916-790-0246 Ext.:		Phone No		Ext.:
	Type of Financing: Tax Credit Equity			inancing:	
	Is the Lender/Source Committed? Yes			nder/Source Committee	d? No
5)	Lender/Source:	6)	Lender/S	ource:	
	Street Address:		Street Ad	ldress:	
	City:		City:		
	Contact Name:		Contact N	Name:	
	Phone Number: Ext.:		Phone No	umber:	Ext.:
	Type of Financing:		Type of F	inancing:	
	Is the Lender/Source Committed? No		Is the Ler	nder/Source Committee	d? <u>No</u>
7)	Lender/Source:	8)	Lender/S	ource.	
,	Street Address:		Street Ad		
	City:		City:		
	Contact Name:		Contact N	Name:	
	Phone Number: Ext.:		Phone No	umber:	Ext.:
	Type of Financing:		Type of F	inancing:	
	Is the Lender/Source Committed? No			nder/Source Committee	d? No
٥,	Landar/Course	40)	Landar/C	ouroo.	
9)	Lender/Source:	10)	Lender/S Street Ad		
	Street Address:			luless.	
	City: Contact Name:		City: Contact N	Jame:	
			Phone No		Evt ·
	Phone Number: Ext.: Ext.:				Ext.:
	Is the Lender/Source Committed?			inancing: nder/Source Committed	d? No
	is the Lender/Source Committee?		is the Lef	idei/Source Committe	UNI 1L

11) Lender/Source:			12) Lender/Source:			
Street Address:			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number:		Ext.:	Phone Number:		Ext.:	
Type of Financin	ıg:		Type of Financii	ng:		
Is the Lender/So	urce Committed?	No	 Is the Lender/So	ource Committed?	No	

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Citi Community Capital	480	4.250%		\$285,149	\$5,480,000
2)	ELOM LLC	180	Zero	Deferred		\$997,371
3)	RBC Capital Markets - Solar Credits	N/A	N/A			\$288,070
4)	NOI from Operations	N/A	N/A			\$413,456
5)						
6)						
7)						
8)						
9)						
10)						
11)						
12)						
Total Permanent Financing:						
Total Tax Credit Equity:						
				Total Sources of	Project Funds:	\$20,622,996
				·	·	

			rotarr ormanomer manoring.	ψ1,110,001
			Total Tax Credit Equity:	
			Total Sources of Project Funds:	\$20,622,996
1)	Lender/Source: Citi Community Capital	2)	Lender/Source: ELOM LLC	
	Street Address: 444 S. Flower Street, 29th Floor		Street Address: 22760 Hawthorne Blvd	l. #220
	City: Los Angeles		City: Torrance	
	Contact Name: Jay Abeywardena		Contact Name: Jon Lalanne	
	Phone Number: 805-557-0943		Phone Number: 310-373-6120	Ext.:
	Type of Financing: Permanent loan		Type of Financing: Deferred Develope	r Fee
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: RBC Capital Markets - Solar Credits	4)	Lender/Source: NOI from Operations	
	Street Address: 2 Embarcadero		Street Address: 22760 Hawthorne Blvd	l. #220
	City: San Francisco		City: Torrance	
	Contact Name: Stacie Altmann		Contact Name: Jon Lalanne	
	Phone Number: 916-790-0246 Ext.:		Phone Number: 310-373-6120	Ext.:
	Type of Financing: Solar Tax Credit Equity		Type of Financing: Net Operating Inco	me from Opera
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
5)	Lender/Source:	6)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)		8)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

9) Lender/Source:		10) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No
11) Lender/Source:		12) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
4 Bedrooms	7	\$810	\$5,670	\$99	\$909	30%	30.0%
4 Bedrooms	5	\$1,113	\$5,565	\$99	\$1,212	40%	40.0%
4 Bedrooms	11	\$1,416	\$15,576	\$99	\$1,515	50%	50.0%
4 Bedrooms	9	\$1,487	\$13,383	\$99	\$1,586	60%	52.3%
4 Bedrooms	3	\$1,487	\$4,461	\$99	\$1,586	80%	52.3%
Total # Units:	35	Total:	\$44,655		Average:	49.7%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

No

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
4 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. **Market Rate Units**

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
)		·	()
T 4 1 11 11 14			
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$44,655
Aggregate Annual Rents For All Units:	\$535,860

D. **Rental Subsidy Income/Operating Subsidy** Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance: Length of Contract (years):	36
<u> </u>	years from closing
Total Projected Annual Rental Subsidy:	\$106.524

E. **Miscellaneous Income**

Annual Income from Laur						
Annual Income from Ven						
Annual Interest Income:						
Other Annual Income:	Other Annual Income: Fees / Vending					
	\$2,160					
Total A	Total Miscellaneous Income: Total Annual Potential Gross Income:					

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						(/
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: HUD Utility Allowance					\$99	
Total:					\$99	

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

US Department of Housing and Urban Development / Los Angeles LOMOD Corporation See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Administrative	Advertising:	
	Legal:	\$7,000
	Accounting/Audit:	\$10,000
	Security:	
	Other: Office / Admin	\$13,320
	Total Administrative:	\$30,320
Management	Total Management:	\$22,962
Utilities	Fuel:	
	Gas:	
	Electricity:	\$6,000
	Water/Sewer:	\$22,000
	Total Utilities:	\$28,000
Payroll /	On-site Manager:	\$25,000
Payroll Taxes	Maintenance Personnel:	
	Other: Workers Comp/PR taxes	\$8,500
	Total Payroll / Payroll Taxes:	\$33,500
	Total Insurance:	\$15,000
	D::	# 40.000
Maintenance	Painting:	\$10,000
	Repairs:	\$64,000
	Trash Removal:	\$22,000
	Exterminating:	\$7,500
	Grounds:	\$12,000
	Elevator:	
	Other: (specify here)	
	Total Maintenance:	\$115,500
Other Operating	Other: (specify here)	
Expenses	Other: (specify here)	
	Total Other Expenses:	

Total Expenses

Total Annual Residential Operating Expenses:	\$245,282
Total Number of Units in the Project:	
Total Annual Operating Expenses Per Unit:	\$6,813
Total 3-Month Operating Reserve:	\$184,637
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$10,992
Total Annual Reserve for Replacement:	
Total Annual Real Estate Taxes:	\$12,000
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Source If lender is not funding source		Included in Eligible Basis	
(HOME, CDBG, etc.) NO	•	Yes/No	Amount
HOME Investment Partnership	Act (HOME)	N/A	
Community Development Block	Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistar	nce Program	N/A	
MIP		N/A	
MHSA		N/A	
MHP		N/A	
National Housing Trust Fund (H	TF)	N/A	
Qualified Opportunity Zone Inve	stment	N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan?	N/A		
State: (specify here)		N/A	
Local: (specify here)		N/A	
Other: (specify here)		N/A	
Other: (specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	Existing
Source:	HUD
If Section 8:	roject-based contract (PBC)
Percentage:	100.00%
Units Subsidized:	36
Amount Per Year:	\$106,524
Total Subsidy:	\$2,130,480
Term:	20 years

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	•	
HUD Sec 236:				RHS 515	•	
If Section 236, IRP?	N/A			RHS 521	(rent subsidy):	
RHS 538:				State / Lo	cal:	
HUD Section 8:	\$106,524			Rent Sup	/RAP:	
If Section 8:	oject-b	ased co	ontract (PB			
HUD SHP:						
Will the subsidy contin	nue?: Yes		Other:	(specify here)		
If yes enter amount:	\$106,524		0	ther amount:		

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. **Threshold Basis Limit**

Unit Size	Unit Basis Limit	No. of	f Units	(Basis) X (No. of Units)				
SRO/STUDIO	\$254,238							
1 Bedroom	\$293,134							
2 Bedrooms	\$353,600							
3 Bedrooms	\$452,608							
4+ Bedrooms	\$504,234	3	36	\$18,152,424				
	TOTAL UNITS:	3	36					
	TOTAL UNADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$18,152,424				
			Yes/No					
(a) Plus (+) 20% basis adju	stment - Prevailing Wages		No					
Adjustment for projects p	aid in whole or part out of public f	unds						
subject to a legal require	ment for the payment of state or f	ederal						
prevailing wages or finan	ced in part by a labor-affiliated or	ganization						
requiring the employmen	t of construction workers who are	paid at						
least state or federal prev								
List source(s) or labor-aff	iliated organization(s):							
Plus (+) 5% basis adjus	tment		No					
For projects that certify th	at (1) they are subject to a project	t labor	_ 					
agreement within the mea	aning of Section 2500(b)(1) of the	Public						
Contract Code, or (2) the	y will use a skilled and trained wo	rkforce as						
defined by Section 25536	5.7 of the Health and Safety Code	to perform						
all onsite work within an a	apprenticeable occupation in the l	ouilding and						
construction trades.								
(b) Plus (±) 7% basis adius	tment - Parking (New Construc	tion)	No					
1 ' 1 ' '	ects required to provide parking I	•	140					
	k under" parking) or through cons							
an on-site parking structu		il dollori oi						
(c) Plus (+) 2% basis adjus			No					
1 1 1 1	care center is part of the develop	ment.						
(d) Plus (+) 2% basis adjus	tment - 100% Special Needs		No					
For projects where 100 p	ercent of the Low-Income Units a	re for						
Special Needs population								
(e) Plus (+) up to 10% basis	s adjustment - ITEM (e) Feature	·S	Yes					
For projects applying und	er Section 10325 or Section 1032	26 of these		\$363,048				
regulations that include o	ne or more of the features in the	section:		φ303,046				
Item (e) Features.								
(f) Plus (+) the lesser of the	e associated costs or up to a 1	5% basis	No					
	ograding / Environmental mitiga							
1	smic upgrading of existing structu							
	ronmental mitigation as certified	by the						
project architect or seism								
If Yes, select type:	N/A							
(g) Plus (+) Local Developm		ı	No					
	t fees required to be paid to loca							
ı ığ	tification from local entities asses	•						
	MPACT FEES ARE INELIGIBLE	<u> </u>	No					
1 ' 1 ' '	(h) Plus (+) 10% basis adjustment - Elevator For projects wherein at least 95% of the project's upper floor units are							
	asi 95% or the project's upper flo	or units are						
serviced by an elevator.	stment - High Opportunity Area		N.					
1 1/1 1/1			No					
1 ' '	a county that has an unadjusted							
	2-bedroom unit equal to or less t							
· · · · · · · · · · · · · · · · · · ·	d in a census tract designated or							
PICAC/IICD Opportunity /	Area Map as Highest or High Res							
	TOTAL ADJUSTED TH	RESHOLD B	BASIS LIMIT:	\$18,515,472				

HIGH COST TEST
Total Eligible Basis

\$18,480,786

Percentage of the Adjusted	Threshold Basis Limit
----------------------------	-----------------------

99.813%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- Yes 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

"/																			
IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND U	JSES BUDGET		1)Citi	2)ELOM LLC	3)RBC Capital	4)NOI from	5)	6)	rmanent Sources 7)	8)	9)	10)	11)	12)			
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	Community Capital		Markets - Solar Credits		3)	0)	,,	0)	9)	10)	'''	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION																			·
¹ Land Cost or Value	\$960,849	\$960,849			\$960,849												\$960,849		
² Demolition																			
Legal																			
Land Lease Rent Prepayment ¹ Total Land Cost or Value		\$960,849			\$960,849												\$960,849		
Existing Improvements Cost or Value				\$5,180,000	\$4,359,151												\$9,539,151		\$9,539,151
² Off-Site Improvements		φο,οοο, το τ		40,100,000	4 1,000,101												4 0,000,101		
Total Acquisition Cost	\$9,539,151	\$9,539,151		\$5,180,000	\$4,359,151												\$9,539,151		\$9,539,151
Total Land Cost / Acquisition Cost		\$10,500,000		\$5,180,000	\$5,320,000												\$10,500,000		
Predevelopment Interest/Holding Cost Assumed, Accrued Interest on Existing Debt																			
(Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work	. ,			\$327,000	# 4.00,000		\$000.070										\$327,000	\$327,000	
Structures General Requirements		\$4,153,000 \$228,800		\$3,704,930 \$228,800	\$160,000		\$288,070										\$4,153,000 \$228,800	\$4,153,000 \$228,800	
Contractor Overhead		\$179,200		\$179,200													\$179,200	\$179,200	
Contractor Profit		\$179,200		\$179,200													\$179,200	\$179,200	
Prevailing Wages		•		•													•	•	
General Liability Insurance Other: (Specify)	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Total Rehabilitation Costs	\$5,117,200	\$5,117,200		\$4,669,130	\$160,000		\$288,070										\$5,117,200	\$5,117,200	
Total Relocation Expenses		. , ,		\$174,000	Ψ100,000		Ψ200,010										\$174,000	\$174,000	
NEW CONSTRUCTION																			
Site Work																			
Structures General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify) Total New Construction Costs																			
ARCHITECTURAL FEES																			
Design	. ,	\$150,000						\$150,000									\$150,000	\$150,000	
Supervision		\$50,000						\$50,000									\$50,000	\$50,000	
Total Architectural Costs Total Survey & Engineering		\$200,000 \$165,000						\$200,000 \$165,000									\$200,000 \$165,000	\$200,000 \$165,000	
CONSTRUCTION INTEREST & FEES	ψ100,000	ψ100,000						Ψ100,000									ψ100,000	Ψ100,000	
Construction Loan Interest		\$544,000		\$513,388				\$30,612									\$544,000	\$408,000	
Origination Fee		\$160,000		\$160,000													\$160,000	\$160,000	
Credit Enhancement/Application Fee Bond Premium		\$40,000 \$40,000		\$40,000 \$40,000													\$40,000 \$40,000	\$40,000 \$40,000	
Title & Recording				\$40,000													\$40,000	\$40,000	
Taxes		\$20,000		\$20,000													\$20,000	\$20,000	
Insurance		\$40,000		\$22,156				\$17,844									\$40,000	\$40,000	
Other: (Specify) Other: (Specify)																			
Total Construction Interest & Fees	\$884,000	\$884,000		\$835,544				\$48,456									\$884,000	\$748,000	
PERMANENT FINANCING								Ţ.3,430										Ţc,cco	
Loan Origination Fee		\$17,500		\$17,500													\$17,500		
Credit Enhancement/Application Fee		#40.000		Ø40.000													¢40,000		
Title & Recording Taxes		\$10,000		\$10,000													\$10,000		
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
Total Permanent Financing Costs	· ·	\$27,500		\$27,500	ΦE 400 000		фоос отта	# 440 450	ļ		 					1	\$27,500	ФО 404 000	#0.500.15
Subtotals Forward LEGAL FEES	\$17,067,700	\$17,067,700		\$10,886,174	\$5,480,000		\$288,070	\$413,456									\$17,067,700	\$6,404,200	\$9,539,151
Lender Legal Paid by Applicant	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Partnership / Developer Legal	\$100,000	\$100,000		\$100,000													\$100,000	\$70,000	
Total Attorney Costs	\$150,000	\$150,000		\$150,000													\$150,000	\$120,000	
RESERVES																			
Rent Reserves Capitalized Rent Reserves																			
Required Capitalized Replacement Reserves																			
3-Month Operating Reserve	\$184,637	\$184,637		\$184,637													\$184,637		
Other: (Specify) Total Reserve Costs				*													*		
	\$184,637	\$184,637	1	\$184,637		Ī				Ī	I						\$184,637		

22

Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND L	JSES BUDGET	•						Permai	nent Sources								
					1)Citi	2)ELOM LLC	3)RBC Capital	4)NOI from	5) 6)	7)	8)	9)	10)	11)	12)			
					Community		Markets - Solar	Operations											
	TOTAL				Capital		Credits											70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$515,720	\$515,720		\$515,720													\$515,720	\$515,720	
Soft Cost Contingency	\$195,000	\$195,000		\$195,000													\$195,000	\$195,000	
Total Contingency Costs	\$710,720	\$710,720		\$710,720													\$710,720	\$710,720	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$59,269	\$59,269		\$59,269													\$59,269		
Environmental Audit	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Local Development Impact Fees																			
Permit Processing Fees	\$30,000	\$30,000		\$30,000													\$30,000	\$30,000	
Capital Fees																			
Marketing	\$10,000	\$10,000		\$10,000													\$10,000		
Furnishings	\$30,000	\$30,000		\$30,000													\$30,000		
Market Study	\$10,000	\$10,000		\$10,000													\$10,000		
Accounting/Reimbursable	\$20,670	\$20,670		\$20,670													\$20,670	\$20,670	
Appraisal Costs	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Other: Third Party Broker Fees	\$315,000	\$315,000		\$315,000													\$315,000		
Capital Needs Assessment	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs		\$509,939		\$509,939													\$509,939	, , , , , , , , , , , , , , , , , , , ,	
SUBTOTAL PROJECT COST	\$18,622,996	\$18,622,996		\$12,441,470	\$5,480,000		\$288,070	\$413,456									\$18,622,996	\$7,360,590	\$9,539,151
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,000,000	\$2,000,000		\$1,002,629		\$997,371											\$2,000,000	\$1,104,088	\$476,957
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)				•															
Total Developer Costs		\$2,000,000		\$1,002,629		\$997,371											\$2,000,000	\$1,104,088	\$476,957
TOTAL PROJECT COST				\$13,444,099	\$5,480,000	\$997,371	\$288,070	\$413,456							<u> </u>	<u> </u>	\$20,622,996	\$8,464,678	\$10,016,108
Note: Syndication Costs shall NOT be inc															Bridge Loan	n Expense During			A10.515.155
Calculate Maximum Developer Fee using the					A= 122.22		T #======	A				, , , , , , , , , , , , , , , , , , ,				Total E	Eligible Basis:	\$8,464,678	\$10,016,108
DOUBLE CHECK AGAINST PERMANENT F	INANCING TOT	ALS:		\$13,444,099	\$5,480,000	\$997,371	\$288,070	\$413,456							I				

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)	CERTIFICA	ATION BY OWNER:			
Organizational Fee	As owner(s	s) of the above-referenced low-income housing project, I certify	under penalty of per	jury, that the project costs contained herein are, to the bes	t of my knowledge, accurate and actual costs associated with the construction, acquisitio
Bridge Loan Fees/Exp.		• •	are the only funds rec	eived by the Partnership for the development of the project	. I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees	calculate the	he low-income housing tax credit.			
Consultant Fees					
Accountant Fees					
Tax Opinion					
Other	Signature	of Owner/General Partner		Date	
Tatal Care Backley Conta					
Total Syndication Costs	District No.			Title of Oissanton	
	Printed Na	ame of Signatory		Title of Signatory	
CERTIFICATION OF CPA/TAX PROFE	SSIONAL:				
		ct, I certify under penalty of perjury, that the percentage	of aggregate basis t	financed by tax-exempt bonds is:	
no mo tax prorocoroma ror mo abovo	referenced for modified from the	or portary, man me percentage	o. agg. ogato baolo	p. zonao io.	
Signature of Project CPA/Tax Professio	nal	Date			

23 Sources and Uses Budget

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QCT areas & Non-DD	PA/Non-QCT areas	, birurcate accord	ingiy.	
	70% PVC for			
	New Const/		30% PVC for	
	Rehabilitation		Acquisition	
	NON-DDA/		NON-DDA/	
	NON-QCT		NON-QCT	
	Building(s)		Building(s)	
Total Eligible Basis:	\$8,464,678		\$10,016,108	
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (basis reduction due to energy credits):	\$148,504			
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:	\$148,504			
Total Eligible Basis Voluntarily Excluded:				
Total Basis Reduction:	(\$148,504)			
*Total Requested Unadjusted Eligible Basis:	\$8,316,174		\$10,016,108	
Total Adjusted Threshold Basis Limit:			15,472	
**130% Adjustment for DDA, QCT, or Reg. §10317(d):		100%	100%	100%
Total Adjusted Eligible Basis:	\$8,316,174		\$10,016,108	
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$8,316,174		\$10,016,108	
Total Qualified Basis:		\$18,3	32,282	

^{*}Voluntary exclusion of eligible basis from acquisition eligible basis shall be the entire amount of acquisition total eligible basis or Zero.

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$8,316,174	\$10,016,108
**Applicable Percentage:	9.00%	3.24%
Subtotal Annual Federal Credit:	\$748,456	\$324,522
Total Combined Annual Federal Credit:	\$1,07	72,978

^{**}Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

^{**}Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B

C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost \$20,622,996 **Permanent Financing** \$7,178,897 **Funding Gap** \$13,444,099 **Federal Tax Credit Factor** \$0.96990

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility \$13,861,282 Annual Federal Credit Necessary for Feasibility \$1,386,128 **Maximum Annual Federal Credits** \$1,072,978 **Equity Raised From Federal Credit** \$10,406,846

Remaining Funding Gap \$3,037,253

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E).

D. Determination of State Credit

NC/Rehab Acquisition \$8,316,174 \$10,016,108 **State Credit Basis**

Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount Maximum Total State Credit

30%	13%
\$2,494,852	\$1,302,094

Factor Amount based on selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor \$0.79992

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects

State Credit Necessary for Feasibility \$3,796,946 \$3,796,946 **Maximum State Credit Equity Raised from State Credit** \$3.037.253

Remaining Funding Gap \$0

> 25 **Basis & Credits**

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A. General Partner and Management Company Characteristics

Maximum 9 Points

A(1) General Partner Experience General Partner Name:

6 Points

AOF/Pacific Affordable Housing Corp.

Solari Enterprises, Inc.

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

Total Points for General Partner Experience:

Total Points for Management Company Experience:

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

A(2) Management Company Experience Select from ONE of the following two options: 11 or more projects managed more than 3 years, including 2 California LIHTC projects Special Needs housing type project opting for 11 project experience category: N/A For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects. Management Company Name:

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:

9

B. Housing Needs **Maximum 10 Points**

At-Risk 10 Points Select one if project is a scattered site acquisition and/or rehabilitation :

scored in the aggregate

Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop.

3 Points

Select one:

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A

(i)

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

7

b) Public Park

3 Points The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park shall not include 1) school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways unless there is a trailhead or designated access point within the specified distance. Joint-use agreement (if yes, please provide a copy) N/A (ii) The site is within 3/4 mile (1.5 miles for Rural set-aside). 2 Points Select one: **Total Points for Public Park Amenity:** c) Book-Lending Public Library (i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch 3 Points lending when in a multi-branch system (1 mile for Rural set-aside projects). (ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch 2 Points lending when in a multi-branch system (2 miles for Rural set-aside projects). (ii) Select one: **Total Points for Public Library Amenity:** d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market Please refer to Checklist Items for supporting documentation requirements The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior 5 Points square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). (ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior 4 Points square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). (iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior 3 Points square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more 4 Points where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more 3 Points where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). (vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the 2 Points California Department of Food and Agriculture and operating at least 5 months in a calendar year. (vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the 1 Point California Department of Food and Agriculture and operating at least 5 months in a calendar year. Select one: (ii) Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

	(i)	For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
	(ii)	The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
	Sel	ect one: (i)	
		Total Points for Public Elementary, Middle, or High School Ame	enity: 3
f)	Ser	nior Developments: Daily Operated Senior Center	
	(i)	For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
	(ii)	The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
	Sel	ect one: N/A	
		Total Points for Daily Operated Senior Center Ame	enity: 0
g	Sp	ecial Needs Development: Population Specific Service Oriented Facility	
	(i)	For a special needs development , the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
	(ii)	The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
	Sel	ect one: N/A	
		Total Points for Population Specific Service Oriented Facility Ame	enity: 0
h) Me	edical Clinic or Hospital	
	(i)	The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
	(ii)	The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
	Sel	ect one: (ii)	
		Total Points for Medical Clinic or Hospital Ame	enity: 2
i)	Pha	armacy	
	(i)	The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
	(ii)	The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
	Sel	ect one: (ii)	
		Total Points for Pharn	nacy: 1

e) Public Elementary, Middle, or High School

j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placedin-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 3 Points

Select one:

N/A

Total Points for Internet Service:

0

k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

8 Points

Select one:

N/A

Total Points for Highest or High Resources Area:

0

Total Points for Site Amenities:

22

Site Amenity Contact List:

Amenity Name:	Metro	Amenity Name:	AC Bilbrew Library
Address:	1 Gateway Plaza	Address:	150 E. El Segundo Blvd
City, Zip	Los Angeles, 90012	City, Zip	Los Angeles, 90061
Contact Person:	Customer Service	Contact Person:	Jeffrey Schaleune
Phone:	323-466-3876 Ext.:	Phone:	310-538-3350 Ext.:
	Transit Station/Transit Stop		
Amenity Type:		Amenity Type:	Book-Lending Public Library
Website:	https://media.metro.net/documents/b	Website:	https://lacountylibrary.org/a-c-bilbrew-lik
Distance in miles:	.0710 mile	Distance in miles:	.9-1.0 mile
Amenity Name:	Earvin "Magic" Johnson Recreationa	Amenity Name:	CVS Pharmacy
Address:	905 E. El Segundo Blvd	Address:	650 E. El Segundo Blvd.
	Los Angeles, 90059		Los Angeles, 90059
City, Zip		City, Zip	
Contact Person:	Los Angeles County Parks & Recrea	Contact Person:	Pharmacy Manager
Phone:	323-241-6709 Ext.:	Phone:	310-327-5520 Ext.:
Amenity Type:	Public Park	Amenity Type:	Pharmacy
Website:	https://parks.lacounty.gov/earvin-mag	Website:	https://www.cvs.com/store-locator/detai
Distance in miles:	.02 mile	Distance in miles:	.67 mile
A managaita a Managas	Alain Lanco Lanka Liinh Cahaal	Amanita Manan	
Amenity Name:	Alain Leroy Locke High School	Amenity Name:	
Address:	325 E. 111th Street	Address:	
City, Zip	Los Angeles, 90061	City, Zip	
Contact Person:	Peggy Gutierrez	Contact Person:	
Phone:	323-420-2100 Ext.:	Phone:	Ext.:
Amenity Type:	Public Elementary/Middle/High School	Amenity Type:	
Website:	https://ca.greendot.org/locke/	Website:	
Distance in miles:	.7792 mile	Distance in miles:	
A managaita a Managas	Martin Lather King In Community II	Amanita Manan	
Amenity Name:	Martin Luther King, Jr. Community H	Amenity Name:	
Address:	1680 E. 120th Street	Address:	
City, Zip	Los Angeles, 90059	City, Zip	
Contact Person:	Lauren Espy	Contact Person:	
Phone:	424-338-8000 Ext.:	Phone:	Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	
Website:	https://www.mlkch.org/home	Website:	
Distance in miles:	.6785 mile	Distance in miles:	
Amenity Name:	Payless Foods	Amenity Name:	
Address:	620 E. El Segundo Blvd	Address:	
City, Zip	Los Angeles, 90059	City, Zip	
Contact Person:	Store Manager	Contact Person:	
Phone:	310-532-5930 Ext.:	Phone:	Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	
Website:	http://www.paylessfoods.com	Website:	
Distance in miles:	.6574 mile	Distance in miles:	

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. **Items 7 through 12** are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	140	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

a) Lar	ge F	Family, Senior, At-Risk projects:	
		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with	
		information about available services in the community, (b) assisting tenants to access services through	
		referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.):	
N/A		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or	
		improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A		Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
Yes		Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
N/A		Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
N/A		Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
		*small developments = 20 units or less	
	(4)	Health and wellness services and programs. Such services and programs shall provide individualized	
	(-)	support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs:	
N/A		Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
Yes		Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
,, .		. , , , , , , , , , , , , , , , , , , ,	2 poto

) Spec	ial	Needs projects:	
((7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan:	
N/A		Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
((8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A		Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
((9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A		Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A		Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A		Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
		*small developments = 20 units or less	
<mark>N/A</mark> (1	10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (1	11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
(1	12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points

The Service Budget worksheet must be completed.

Total Points for Service Amenities: 10

D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u>D(1) r</u>	<u>vew</u>	Construction and Adaptive Reuse projects selec	t from the following features:	
N/A	a.	Develop the project in accordance with the minimum requ	uirements with any one of the	
		following programs:		
		N/A		0 Points
N/A	b.	ENERGY EFFICIENCY		
EITHE		Energy efficiency as indicated in Reg. Section 10325(c)(5	5)(B) beyond the requirements in	
	ΙΧ.	the 2019 Title 24, Part 6 of the California Building Code (
		-		O Dointo
		Low Rise (1-3 habitable stories)	N/A	0 Points
			The state of the s	
		<u>High-Rise (4+ habitable stories)</u>	N/A	0 Points
		If the local building department has determined that build		
		on or before December 31, 2019 are complete, then ener		
		requirements in the 2016 Title 24, Part 6 of the California	Building Code (2016 Standards)	
		Better than the 2016 Standards	N/A	0 Points
OR:		Energy efficiency with renewable energy that provides the	e following percentages of	
		project tenants' energy loads:		
		Low Rise (1-3 habitable stories)	N/A	0 Points
		High-Rise (4+ habitable stories)	N/A	0 Points
D(2) F	Reha	abilitation projects select from the following feati	ires:	
N/A		Develop the project in accordance with the minimum requ		
		following programs:	and mand with any one of the	
		N/A		0 Points
				o i omito
Yes	h	Rehabilitate to improve energy efficiency; points awarded	I based on percentage decrease in	
100	υ.	estimated Time Dependent Valuation energy use post-rel		
		Improvement over current:	nasination.	
		The state of the s		2 Deinte
		15%		3 Points
V	_	Additional addation and additional additiona		
Yes	C.	Additional rehabilitation project measures (chose one or r	more of the following three categories):	
		4. PUOTOVOLTAIO / 001 AP		
		1. PHOTOVOLTAIC / SOLAR		2 Points
		PV generation that offsets either 50% of common area load	or 90% of solar accessible roof area	
N/A		2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, IN		0 Points
		Develop project-specific maintenance manual, including info		ures
		Undertake formal building systems commissioning, retro-co	ommissioning, or re-commissioning	
N/A		3. INDIVIDUALLY METER (OR SUB-METER CURRENT MAS	STER-METERED) GAS, ELECTRICITY, OR	0 Points
		CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS		
D(3) N	lew	Construction and Rehabilitation projects:		
N/A		WATER EFFICIENCY:		0 Points
,, .	۷.	N/A		J I JIIII
1				

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5
--

E. Lowest Income **Maximum 52 Points** 50 Points

E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

*Available to Rural set-aside projects only.

**60-80% AMI is included as a place-holder and will not receive any points.

	Percent of Area Median Income (AMI)									
	**60-80%	*55%	50%	45%	40%	35%	30%	20%		
	50%			25.0*	37.5					
	45%			22.5*	33.8					
	40%		10.0*	20.0	30.0					
Percent of Low- Income Units	35%		8.8*	17.5	26.3	35.0		50.0		
(exclusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0		
manager's units)	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0	
g ,	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0	
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0	
	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0	

	10%	2.5 5.0	7.5 10.0 12.5	15.0 20.0
Cons	•	efore entering your i		e table
	Do not enter ar	ny non-qualifying uni	ts into the table	
Number of Targeted Low-Income Units		Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned
	20	0.00	0	0
7	30	20.00	20	30
	35	0.00	0	0
5	40	14.29	10	10
	45	0.00	0	0
11	50	31.43	30	15
	0 -Rural only*	0.00	0	0
	0 -Rural only*	0.00	0	0
12	60-80**	34.29	30	0
35		Total P	oints Requested:	55

E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)		
5 BR	0	0	0.00%		
4 BR	35	7	20.00%		
3 BR	0	0	0.00%		
2 BR	0	0	0.00%		
1 BR	0	0	0.00%		
SRO	0	0	0.00%		
Total:	35	7	-		

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2
Total Points for Lowest Income:	57

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Yes (i) Enforceable financing commitment, as defined in TCAC Regs §10325(f)(3), for all construction Tes (ii) Evidence, as verified by the appropriate officials on a Committee-provided form (ATTACHMENT 26: Approvals Necessary to Begin Construction) signed by an appropriate local government planning official of the applicable local jurisdiction, that all applicable local land use approvals have been obtained as described in TCAC Regs §10325(f)(4).

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 10

G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points N/A (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership. **Total Points for Miscellaneous Federal and State Policies:**

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT	MAXIMUM	TOTAL
	POINTS	POINTS	POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	22	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	55.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)	0	NO MAX	0
		Total Points:	113.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

42

VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

44

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs

X Size Factor

Total Residential Project Development Costs

+ ((1 - Requested Unadjusted Eligible Basis Total Residential Project Development Costs) /3)

LEVERAGED SOFT FI	INANCING					
Capitalized Value of Re	ent Differentials o	f Public Rent/operating Subsidies	\$1,361,236			
Total donated land value	re					
Total fee waivers						
List Leveraged Soft Fin	nancing excludin	g donated land and fee waivers:				
				HYBRID PRO	OJECT (NEW CONSTRUCTION)	
				4% Develop	ment Project Costs:	
					Residential Project Development Cost	
					Commercial Project Development Cost	
					Total 4% Project Cost	\$0
Less: Excess Purchase	e Price Over App	raised Value \$0				
Less: Ineligible Offsites	8					
Total Leveraged Soft F	inancing excludir	ng donated land and fee waivers	\$0			
		TOTAL	\$1,361,236			
The Prorated Comme Numerator. TCAC state	rcial Cost Dedu ff may adjust thi	Cost / Total Project Cost: ction To Leveraged Soft Financing Muser ratio as deemed appropriate. numerator Committed Permanent Levera			Any Subsidy Adjustment/Increase To The costs = G44*(1-J49)	
SIZE FACTOR CALCU	JLATION	HYBRID (NEW CO	ONSTRUCTION)	Bonus for new o	construction large-family projects in high/high	gher resource area
New Construction:	No	4% De	velopment Units		/HCD Opportunity Area Map (Please see TCA	_
9% Tax Credit Units:	36	Amount of 4% Tax Credit Units:		10325(c)(9)(C) fo	r projects excluded):	-
Size Factor:	1.00	Total Tax Credit Units:	36	N/A		
		•				
FINALTIE BREAKER (CALCULATION					
Leveraged Soft Finance	ing less commerc	cial proration	\$1,361,236	Requested U	Inadjusted Eligible Basis	\$18,332,282
Leveraged Soft Finance	ing times Size Fa	actor	\$1,361,236			
		-				
						<u></u>
		1,361,236		+ ((1 — —	18,332,282	-)/3) = 10.303%
		20,622,996		. ((.	20,622,996	7 7 0 7 - 10.000%

45 Final Tie Breaker

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement
of TCAC Regs §10325(g)(3)(A), use 30% AMI rent limits
Use 40% AMI for ALL OTHERS
**Contract Rent Underwriting:
For USDA subsidy only, use the higher of 60% AMI or committed basic contract rents.

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	**Contract Rent	Annual Rent
4 bedroom	36	\$1,113	\$1,487	\$161,568
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0
	Annual Ren	t Differential for Pub	olic Rent Subsidies:	\$161,568

\$161,568
5.0%
\$153,490
\$133,469
15
5.5%
1.15
\$1,361,236

Annual Rental Income Differential for PUBLIC <u>OPERATING</u> SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter:	
Annual Operating Subsidy Amount in Year 1:	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

46 Final Tie Breaker

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$535,860	\$549,257	\$562,988	\$577,063	\$591,489	\$606,276	\$621,433	\$636,969	\$652,893	\$669,216	\$685,946	\$703,095	\$720,672	\$738,689	\$757,156
Less Vacancy	5.00%	-26,793	-27,463	-28,149	-28,853	-29,574	-30,314	-31,072	-31,848	-32,645	-33,461	-34,297	-35,155	-36,034	-36,934	-37,858
Rental Subsidy	1.025	106,524	109,187	111,917	114,715	117,583	120,522	123,535	126,624	129,789	133,034	136,360	139,769	143,263	146,845	150,516
Less Vacancy	5.00%	-5,326	-5,459	-5,596	-5,736	-5,879	-6,026	-6,177	-6,331	-6,489	-6,652	-6,818	-6,988	-7,163	-7,342	-7,526
Miscellaneous Income	1.025	2,160	2,214	2,269	2,326	2,384	2,444	2,505	2,568	2,632	2,698	2,765	2,834	2,905	2,978	3,052
Less Vacancy	5.00%	-108	-111	-113	-116	-119	-122	-125	-128	-132	-135	-138	-142	-145	-149	-153
Total Revenue		\$612,317	\$627,625	\$643,315	\$659,398	\$675,883	\$692,780	\$710,100	\$727,852	\$746,049	\$764,700	\$783,817	\$803,413	\$823,498	\$844,085	\$865,188
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$30,320	\$31,381	\$32,480	\$33,616	\$34,793	\$36,011	\$37,271	\$38,576	\$39,926	\$41,323	\$42,769	\$44,266	\$45,816	\$47,419	\$49,079
Management		22,962	23,766	24,597	25,458	26,349	27,272	28,226	29,214	30,236	31,295	32,390	33,524	34,697	35,911	37,168
Utilities		28,000	28,980	29,994	31,044	32,131	33,255	34,419	35,624	36,871	38,161	39,497	40,879	42,310	43,791	45,323
Payroll & Payroll Taxes		33,500	34,673	35,886	37,142	38,442	39,787	41,180	42,621	44,113	45,657	47,255	48,909	50,621	52,393	54,226
Insurance		15,000	15,525	16,068	16,631	17,213	17,815	18,439	19,084	19,752	20,443	21,159	21,900	22,666	23,459	24,280
Maintenance		115,500	119,543	123,726	128,057	132,539	137,178	141,979	146,948	152,091	157,415	162,924	168,627	174,528	180,637	186,959
Other Operating Expenses (specify):		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Operating Expenses		\$245,282	\$253,867	\$262,752	\$271,948	\$281,467	\$291,318	\$301,514	\$312,067	\$322,989	\$334,294	\$345,994	\$358,104	\$370,638	\$383,610	\$397,036
Transit Pass/Tenant Internet Expense		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	10,992	11,377	11,775	12,187	12,614	13,055	13,512	13,985	14,474	14,981	15,505	16,048	16,610	17,191	17,793
Replacement Reserve		10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800
Real Estate Taxes	1.020	12,000	12,240	12,485	12,734	12,989	13,249	13,514	13,784	14,060	14,341	14,628	14,920	15,219	15,523	15,834
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$279,074	\$288,283	\$297,812	\$307,670	\$317,869	\$328,422	\$339,340	\$350,636	\$362,324	\$374,416	\$386,928	\$399,873	\$413,266	\$427,124	\$441,463
Cash Flow Prior to Debt Service		\$333,243	\$339,341	\$345,504	\$351,728	\$358,014	\$364,358	\$370,760	\$377,216	\$383,725	\$390,284	\$396,890	\$403,540	\$410,232	\$416,961	\$423,725
MUST PAY DEBT SERVICE																
Citi Community Capital		285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149	285,149
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			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149	\$285,149
Cash Flow After Debt Service		\$48,094	\$54,192	\$60,355	\$66,579	\$72,865	\$79,209	\$85,611	\$92,067	\$98,576	\$105,135	\$111,741	\$118,391	\$125,083	\$131,812	\$138,576
Percent of Gross Revenue		7.46%	8.20%	8.91%	9.59%	10.24%	10.86%	11.45%	12.02%	12.55%	13.06%	13.54%	14.00%	14.43%	14.84%	15.22%
25% Debt Service Test		16.87%	19.00%	21.17%	23.35%	25.55%	27.78%	30.02%	32.29%	34.57%	36.87%	39.19%	41.52%	43.87%	46.23%	48.60%
Debt Coverage Ratio		1.169	1.190	1.212	1.233	1.256	1.278	1.300	1.323	1.346	1.369	1.392	1.415	1.439	1.462	1.486
		1.103	1.130	1.212	1.200	1.200	1.270	1.000	1.020	1.040	1.505	1.002	1.410	1.400	1.402	1.400
OTHER FEES**																
GP Partnership Management Fee		\$24,000	\$24,720	\$25,462	\$26,225	\$27,012	\$27,823	\$28,657	\$29,517	\$30,402	\$31,315	\$32,254	\$33,222	\$34,218	\$35,245	\$36,302
LP Asset Management Fee		7,500	\$7,725	\$7,957	\$8,195	\$8,441	\$8,695	\$8,955	\$9,224	\$9,501	\$9,786	\$10,079	\$10,382	\$10,693	\$11,014	\$11,344
Incentive Management Fee																
Total Other Fees		31,500	32,445	33,418	34,421	35,454	36,517	37,613	38,741	39,903	41,100	42,333	43,603	44,911	46,259	47,647
Remaining Cash Flow		\$16,594	\$21,747	\$26,936	\$32,158	\$37,411	\$42,692	\$47,998	\$53,326	\$58,673	\$64,034	\$69,407	\$74,788	\$80,171	\$85,553	\$90,929
Deferred Developer Fee**		\$16,594	\$21,747	\$26,936	\$32,158	\$37,411	\$42,692	\$47,998	\$53,326	\$58,673	\$64,034	\$69,407	\$74,788	\$80,171	\$85,553	\$90,929
Residual or Soft Debt Payments**																
		\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.